"SUN'S" PRIZE WINNING COUNTRY HOUSE PRODUCED FOR \$3,900

The popular idea regarding home building seems to be that it is impossible to build a house for the needs of the average American family for less than \$10,000. The Sun in its recent competition asked that a house be designed that would answer the requirements of a family of three adults and two children. This house was to cost not more than \$4,500. The competition brought out a number of very good designs, but still the question remained unanswered as to the possibility of their being executed within the small stated.

He accordingly obtained permission from Messers. Welsh, architect, of Wilkesbarre, Pa., who is designing a village of 209 houses at Elmwood Park, near Bethlehem, Pa., felt that the second



SERVANT PROBLEMS **SOLVED BY BUILDERS**

Easy Housekeeping Dwellings Need No Maids to Keep Them in Order.

"Easy Housekeeping Homes" is a slo-gan which is drawing to Brooklyn many families that always had thought the ment perfect home to be a steam heated Manhattan apartment. The slogan, eriginated by Realty Associates when they started the development of the attractive Crown Heights with splendid one family dwellings of moderate price, has taken on a greater significance during the last year or two because of the servant problem. With maids scarce

the first floor, convenient to the cellar stairs, where an airy, light laundry has generous space.

In a dwelling of such arrangement

housekeeping presents a simple prob-lem, for the housekeeper can go "right through" it and when the house is tidled up it stays that way. The basement laundry is a decided feature, for it removes all the terrors of wash day and ironing day with their confusion, odors, heat and damp. And one's own back yard for drying is a convenience of no little charm, as every apartment dweller may installed. may imagine.

But arrangement is not the only

But arrangement is not the only thing that makes "Easy Housekeeping Homes" attractive. Parquet floors make heavy carpets and much sweeping quite unnecessary. Tiled bathrooms and kitchens need to be wiped up but once in a while to be spick and span. Pol-ished hardwood stairways can be kept once a day.

Then the special features provided be-

cause experience shows they are neces-sary in "easy housekeeping." like a broom closet where brooms are out of the servant problem. With maids scarce even at high wages he hundred and one little conveniences of the "Easy Housekeeping Home" are so appealing to the housekeeping Home" are so appealing to the housekeeping Home" are so appealing are in splendid demand.

Planned to fill the need of the family that had but one maid or none at all, the first group of these homes had economical features that few builders of either apartments or dwellings had thought of. As group after group was erected more conveniences were added until now the Realty Associates believe they have a house that has solved the servant problem perfectly.

Apartment dwellers and residents of twe family houses find the principal attraction of an "Easy Housekeeping" builder has provided. A man who inspected the houses observed deatures any woman who is a good housekeeper would find ever so many more. A man would find a good feature in the garage space at the rear of the lot with a driveway connecting with the street, where a motor car can be kept cheaply.

One of the other attractions of these houses is located on Crown street, between Bedford and Rogers avenues

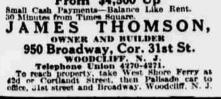
WOMAN TO BUILD HOTEL.

Mrs. M. J. Hallett will erect a \$21,000 hotel on the east side of Beach 116th street, south of Washington avenue, Rockaway Beach.

NEW JERSEY REAL ESTATE FOR SALE. NEW JERSEY REAL ESTATE FOR SALE.

280 SATISFIED FAMILIES OWN THOMSON HOMES

Built of Natco Hollow Tile and Stucco Opposite Riverside Drive 6 to 10 Room Homes Beautiful Lawn. From \$4,500 Up Payments—Balance Like Rent.





WESTCHESTER REAL ESTATE FOR SALE.

WESTCHESTER REAL ESTATE

HIGH CLASS HOMES The Only One Actually in Real Country Life with The Village of Larchmont It is located between the water and the station and is recognized as being the most bictures que in the vicinity. Its time forest trees and rugged, rolling character site it the rustic effect so resential to a proper setting for a bungalow or semi-bungalow. Come and see the Homes of our members who have already built and those which are new under construction. For \$6.000 you can get an artistic Home of six or seven rooms and bath, on a large plot; small payment down balance like rent; our book will inform you of particulars.

City Conveniences. Accessible at all hours day or night.

FOR SALE AT Van Cortlandt Terrace

High healthy location, overlooking Van Cortlandt Park and Palisades. These residences must be seld this spring to settle an estate. Contain all modern improvements: 11 to 14 rooms. 2 and 3 baths; steam and hot water heat. Large plots of land. Frice \$15,000 to \$25,000; terms reasonable. Take Broadway subway to Van Cortlandt Park, then trolley (8 minutes ride) to Shady Lane, or motor up Broadway. Office and salesman on property, or see

DAVID STEWART, 203 Broadway. or your own broker.

CONNECTICUT REAL ESTATE. STAMPORD—What you are seeking: 50 mlautes out; 15 acres, rightly divided; modera dwelling, every improvement; fire-places; Sound view; stone garage, outbuildings, fruits, ariesian well, spring; best neighborhood; 14 miles station; improvements cost \$15,000; land \$15,000; price \$10,000; terms. OWNER, box 12; Sun office.

STUDIOS TO LET.

Weatherstor and 527 5 Av.

Larchmont Colony

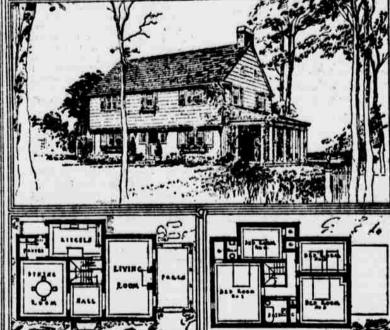
Room 1,202, 40 West 324 St. 'Phone 9880—Madison Sq.

REAL ESTATE AT AUCTION. Real Estate in All Its Branches JOSEPH P. DAY 81 Nassau St., N. Y. Phone 744 Cort

REAL ESTATE. TENANT desires to subjet attractive untraished studio equipped for living purposes; steam heat, electric light and all sonveniences; near Brooklyn Bridge. Call probone POPLAI STREET STUDIOS, 61

Peplar St., Brooklyn, N. Y.

One type of the Easy Housekeeping Homes, Crown St., between Bedford and Rogers Aves. There are several



HOUSES FOR SALE-BROOKLYN.

DESIGN FOLLOWED IN CONSTRUCTION OF BETHLEHEM

HOUSES FOR SALE-BROOKLYN

Solve the Servant Problem.

Another group of these houses just finished Crown Street, between Bedford and Rogers Avenues, Eastern Parkway Heights, near

Prospect Park. Convenient to 6 car lines, Brighton Beach "L" and

3 subways now nearing comple-tion. Both sides of Crown St. attrac-

38 SOLD-9 LEFT

If built this year these Easy House-keeping Homes would cost at least \$1,500 more.

EASY HOUSEKEEPING HOMES Comfortable, economical, attractive



Deep Lots, 20 ft. x 120 ft. Driveway in Rear of Property. Garage Space for 2 Cars. Easy terms if desired. Title guaranteed free by Title Guarantee & Frust Co.

Take or transfer to Ocean Av. or Show House, 162 Crown Street.

REALTY ASSOCIATES (Owners)

Telephone Bedford 8918.

Forest Kills Gardens

"A Forward Movement in Suburban Development."

REAL ESTATE FOR SALE-QUEENS. | REAL ESTATE FOR SALE-QUEENS.

15 Minutes from Pennsylvania Station

No. 623 is a house that should interest any one looking for a charming, distinctive home. Situated on a corner plot, the outlook from this house upon a broad, well planted street is especially attractive. The construction is of reddish mottled brick, with cream trimmings, in English rural style. There are 8 rooms and 3 baths, and the grounds are to be developed with appropriate shrubbery. A highly restricted community, ample park and playground facilities, sidewalk lawns, clean, well kept streets, and particular attention paid to landscape architecture, make the Gardens a most desirable place in which to live.

This house is one of the thirty-five houses that the Company is completing for spring delivery. Prices from \$10,500 to \$25,000; terms of payment can be arranged for those wishing to make a small initial

> For information apply to Department S. SAGE FOUNDATION HOMES COMPANY. 47 West 34th St., New York.

FOREST HILLS, LONG ISLAND

REAL ESTATE TITLES Bergen and Rockiani County prop-y are insured and guaranteed by us, ir guaranteed mortgages are a safe restment. Write for Bookiet K. NORTH JERSEY TITLE INSURANCE CO. HACKENSACK, N. J. N. Y. Rep., Glenn K. Curver, 60 Wall St.

AT RUTHERFORD Suburban Town; twenty-five minutes from Herald Square; new 2 room house, ideal location, 2 bath rooms and every modern improvement. Full particulars and photograph sent on application. Price \$6,250. Own terms. L. V. SINSABAUGH Phone 11333 Rutherford

ALL THE Modern Houses, Apartments ORANGES All prices, sale or reat, FRANK H. TAYLOR, (Note first name.) Opp. Brick Church Station, EAST ORANGE, N. J. Luckawanna R. R.

200 ACRES—Centleman's country residence; improvements, including city water, gus: tenant house, large new barns, silo, alfaifs, grain, fruit, stream.

ALBERT W. DRESSER, Burlington, N. J.

A GOOD INVESTMENT

A GOOD INVESTMENT IS WORTH A
\$10,000-\$15,000 will buy a beautiful all
modern home in Maplewood. N. J.; no house
over five years old. Inquiries answered
promptily and houses will be shown next
Thursday by appointment. H. H. BUNNECHE, 183 Forsall St., Brooklyn, N. Y.;
21 Lenox Place, Maplewood, N. J.

NEAR-BY NEW JERSEY FARM POR SALE. Near trolley and large town; 28 agres, good soil and buildings. H. S. LUDWIG, R. D., Rahway, New Jersey. Maplewood, choice section of "Oranges." Souvenir Booklet mailed for 10c stamps. Secretary, Box 848, Maplewood, N. J.

NEW JERSEY REAL ESTATE FOR SALE. NEW JERSEY REAL ESTATE FOR SALE "NUTLEY IN A NUTSHELL."
Facts about the "ideal Home Town."
SECRETARY, NUTLEY, N. J.

TO LET FOR BUSINESS PURPOSES.

LOFTS

TO LET MONAHAN EXPRESS CO. 221-23-25 West 17th St.

315 FIFTH AVENUE Entire 3rd Floor, \$5,200 Per Annum 29x150. 24 Windows. Will subdivide.

and your present monthly rental will buy your home at Wahwah. New Jersey and Larchmont, New York. COUNTRY HOME LEAGUES, 40 W. 22nd St. Telephone Madison Square \$550.

RHODE ISLAND.

NEWPORT COTTAGES DEBLOIS & ELDRIDGE 569 Fifth Ave., N. Y., & Newport, R. I. REAL ESTATE AT AUCTION.

REAL ESTATE AT AUCTION.

Real Estate at Public Auction SPECIAL SALES DAY Tuesday, February 27th

EXECUTOR'S SALES

Estate of MOSES FREUND, Dec'd.

49 East 91st Street

(Adj. cer. Madisen Ave.)

A 3 story and basement brown stone
front Dwelling. Furnace heat and gas.

Size 20.1x100 815,

WILLIAM RIEIN, Esq., Atty.

120 Broadway, N. Y. City.

Estate of MOSES FREUND, Dec'd.

321-333 East 77th Street

(Bet. 1st and 2d Aves.)

To 4 story and basement brown stone
front Property and basement from stone
front Property and Basement from the property of the SPECIAL SALES

16 and 18 West 36th Street (Bet. 5th and 6th Aves.) To be sold as one parcel

Two four-story and basement brick buildings. One used as dwelling, the other for
ness purposes. Size of plot 50x98.9.

ALPRED S. BROWN, Esq., Atty., 62 William St., N. Y. C. MORRIS DOUW FERRIS, Esq., Atty., 120 Broadway, N. Y. C. SHILAND & HEDGES, Esqs., Attys., 140 Broadway, N. Y. C.

66 West 40th Street (Bet. 5th and 5th Avs.)
Opp. Bryant Park and Public Library.
Four story and basement brown stone
front Building, used for business purposes;
furnace heat, gis and electricity; size
17208.9 WILLIAM A PURRINGTON, Eag., Atty.,

149 West 95th Street (Bet. Columbus and Amsterdam Avs.)
Three story and basement brown stone
front Dwelling: size 18x100.8 15.
JOHN M. RUCK, Esq., Atty.,
271 Broadway, N. T. City.

2 East 89th Street Adjoining Corner 5th Av.)

140 East 37th Street (Near Lexington Ave.)

2,077 Washington Avenue A 2 14 story frame dwelling. Size of plot. MAX FRANK, Esq., Atty., 210 Broadway, N. Y. City.

2,872-2,882 and 2,890 Bailey Avenue (Near 230th Street) To be sold separately. In the heart of a fashionable residential section. A vacant plot, 2/11/100/8/1/2/35
Three, 3 story brick 2 family hour in rear with side light privilege.

S. W. Cor. Rivington and Chrystie Sts.

(Known as 17 Rivington St.)

A 6-story brick tenement with 3 stores. Size of lot 25x90.8.

MESSRS. SAYERS BROTHERS, Attys., 3L Nessau St., N. Y. City. Write for Booklet

31 Nassan St., N. Y. C.

Telephone 744 Cortlandt.

CITY REAL ESTATE.

\$35,000

A centrally located up-to-date Apartment House; fully rented; shows about 12% net; mortgage \$50,000 \$41,000

Small business Building, leased to one tenant, a large corpora-tion; pays over 7% net; in a unique location, which will al-ways be in demand. \$50,000

Downtown business Property at subway station; rents \$19,000; price \$125,000; mortgage \$75,000, five years to run; will show better than 10%. Might ex-\$500,000

Will buy the equity over first mortgage (held by institution) in an exceptionally attractive, well rented modern office build-

Wm. A. White & Sons 46 Cedar Street

LONG ISLAND REAL ESTATE FOR SALE

SEMI-BUNGALOW

ist completed; owner cannot occupy: 6 boms, tile bathroom, extra large living com full width of bouse; open freplace: room full width of house; open fireplace; up-to-date kitchen; larse china dressers, new model gas range with improved howaver attachment; combination gas and electric factures; hot wave heat; spacious porches front and side opening into the living room; can be closed in as sun parlor for the winter; large grounds; 6.000 squareset; 3 minutes wak theautiful samily bathing beach; 40 minutes from city; owners loss—your profit. Will self for \$4,500, worth \$5,000; \$350 cash, balance very easy monthly payments. C. HARGAIN, 243 W. 34th St., N. Y. City.

HANDSOME FURNISHED BUNGALOW

5 rooms and bath; all large stry rooms with every modern improvement; house contains up-to-date furniture; rurs, curtains, tvory bedroom set, silver, kitchen utensils, etc., realy to occupy; beautiful garden plot 90x100; hedge, new garage for one car; fine restricted neighborhood near private bathing beach and waterways great for aid water sports; near troiley and main road to N. Y. C; owner leaves for West and cannot occupy; will sacrifies to responsible interested party on casy terms BENSON, box 135 Sun office.

SMALL FARM, \$1,800

Complete with good house and outbuilding; just the place for small family wenting year round home having enough ground for vegetables, berries and chickens; in large town where there is a demand for egg and poultry; near station, harbor and troiley; reliable family can buy this farm for small amount cash and \$12 monthly. CAS-PER, box 135 Sun office. HANDSOME FURNISHED BUNGALOW

FOR LOW COST, HIGH-GRADE BUNGA.

LOWS AND HOME BUILDING PLOTS
WISH Confortable little bungalow, live stock, flock of chickers, poultry house and set of implainments. Ready to move into set of implainments.

DIRECT SUBWAY CONNECTION TO LITTLE NECK HILLS

lectric trains from the



Phone Cort. 3362. 226 Broadway, N. Y. Office on Property Open Every Day.

AMONG THE HILLS

the North Shore of Long Island; all ar home of ten rooms and two baths, hot ter heat, gas, water, clearfielt sewer, open fireplace, large living and dising ms, spacious porches; 27 minutes from the of city one block to station; 4 min-te of city one block to station; 4 min-te to private bathing beach, clubhouse,

\$150 CASH buys my seven room house, bath, heat and all improvements; electricity, gas, etc.; large plot, good self for regetables and poultry, will take balance \$18 per month; the property must be sold at once; perfect title. HUNTER, box 132 gan office. fit MONTHLY buys handsome 7 room cettage and large garden plot; heat gasclectric light, full cellar, porch and other improvements, near trotter, school and depot; 30 minutes out; write or call for photo. C. BROWN, 195 Plattuch Ave., Batlyn

FARMS FOR SALE

VISIT BEAUTIFUL BRIGHTWATERS

BOOKLET 4 ON REQUEST. T. B. ACKERSON CO. I WEST SITH ST. NEW YORK

NORTH SHORE BUNGALOW of 5 rooms and bath, all up-to-date improvements lage ports, file whey short defance to depot anch, file whey short defance to defance to define of 7 points, with sale states to define of 7 point

Don't Attempt to Plan a Country Home until you have seen the Splendid Designs from

The Sun. Country Home Competition The best ideas of the leading designers of the day are to be found in "Modern Suburban Homes."

Price \$1.00. Five cents extra for postage. Check or money order preferred. Address Cashier, The Sun, 150 Nassau St., N. Y. C.

REAL ESTATE FOR SALE-QUEENS.

This Spring the connection from the 42nd Street SURWAY to Woodship Station will be opened, leading direct to LITTLE NECK HILLS, Borough of Queens, N. Y. City, by Long Island LATTLE NECK HILLS is one of the

HOTHOUSE PRODUCTS-Mushrooms in MOLASSES AND SYRUPS Demand for molasses continues fair for practically all varieties; prices firm and unchanged. Syrups steady and unchanged.

Range of prices: Open-High, Low., Close.

12 20 12 27 12 20 1

OILS-Refined petroleum steady at for-POTATOES AND VEGETABLES-Pota-

RICE-No change. Trading light and of a lobbing character, with prices steadily Money at the character with prices steadily Money at the character with prices and of a lobbing character. sugar, futures More favorable ad-

RAILROAD NEWS.

PARTY leaving New York next month

PARTY leaving New York next month

January, however, was a better manu-PARTY leaving New York next month will subjet their apartment with great sacrifice, furnished or unfurnished March-October, 1917; 9 rooms, 3 baths, with modern convenience; facing Hudson River, near 115 of Call by appointment Morning
"It columbis University 452 Riverside to Call by appointment Morning"Ide 3080." (Call by appointment Morning"Ide 5080."

LOCOMOTIVE ORDERS TOTAL \$8,150,000

PRODUCE MARKETS.

BEANS AND PEAS—Receipts, 24 bags beans. Moderate supply, with prices again higher and very firm. Marrow, choice, per 100 lbs., \$12.25; fair to good, \$11.25\$212.10; peas, choice, \$12.35\$212.50; fair to good, \$12.25; fair to good, \$12.25; fair to good, \$12.25; rain demaged, \$11\$211.85; small white, California, choice, \$12.10\$2; fair to good, \$11.25\$25; fair white, \$11.25\$25; fair to good, \$11.25\$25; fair white, \$10.25\$25; fair to good, \$11.25\$25; fair white, \$10.25\$25; fair to good, \$11.25\$25; Steel Mills Will Furnish 88. 000 Tons for New Contracts for 163 Engines.

FREIGHT JAM LESSENED

Plants Get More Cars to Move Production and to Obtain Raw Materials.

#15.00 in phils, yellow, \$1.00 it too; green, \$15.00 in 18.75.

BUTTER — Receipts, 7.321 packages. Creamery, higher scoring than extras, per lb., 470 st7 sc.; extras (92 score), 460 score), 361 st5 (83 to 91 score), 361 st5 (83 to 92 score), 361 st5 (83 to 93 score), 361 score, 361 Steel manufacturers and dependent industries are still suffering from an inadequate supply of fuel and raw materials, but the largest interests report some improvement in the number of cars CHEESE Receipts, 1,573 boxes. State, whole milk, flats, held, specials, per lb., 58c; average fancy, 25% 25% 25% c. lower grades, 25% 25c; fresh, colored, specials, 55% 25% c. white, specials, 25% 25% c. white, specials, 25c; average fancy, 25% c. cheidars, held, specials, 26c; single daisies, fancy, 25% c. 26% c. Wisconsin, whole milk, fancy, twins, held, 25% 26c; single daisies, held, 25% 25% c. fresh, 24% c. for Western, whole milk, Oregon, triple daisies, fresh, 24% c. far Western, whole milk, Oregon, triple daisies, fresh, 24% c. far held, 25% 25c; falfornia, double daisies, fresh, 25% 25c; State, skims, current make, specials, 20% 25c; tokes, current make, specials, 20% 25c; to

Railroads are still actively placing orders for motive power, 163 locomotives having been bought in the last few drys. fifty of which are for export. The contract prices aggregate \$8,150,000, and the mills have been called upon to deliver 33,000 tons of steel for this construction. Few cars were ordered tast week, but more than 7,000 were put under contract since the first of February. Over 30,000 tons of rolled steel have been ordered for cars to be built at rallroad shops. The rail mills have taken orders for 72,000 tons standard sections for COTTONNEED OIL—Trade quiet, total siles amounting to only 1,900 harrels. Firmness of lari discouraged liberal offers and white the demand was not active there was scattered covering. Crude position looked upon as a little easier, with holders in South showing more disposition to sell.

Hence of urless. Interest is largely centred in the ur-sent demand for oceangoing boats, ad-ditional contracts having been made for twelve ships, two of which are to be 12.50 12.57 12.50 12.18 the Pacific. The factor of steel plate about 100,000 tons of steel plate about 12.50 12.51 12.52 12.51 12.52 12.55

over the contracts of several hoats now in course of construction on the Pacific coast. Great Britain and France are buying boats now affoat wherever they can be found. The United States Gov-ernment will take bids on four scout

cruisers in March.

Structural work is again active in all sections of the country, especially in the East, where several railroads have quietly placed orders for their 1917 bridge requirements, aggregating about 20,000 tons. The fabricating shops have taken over contracts for 23,000 tons. Among the largest contracts are 7.00 tons for runways at the Norfolk Navy Yard, 7,000 tons for pier sheds and other structural work in the Panama Canal

Zone and 7,800 tons for Philadelphia subways. The principal railroad orders were placed by the Philadelphia and Reading and by the New Haven. The Union Railroad Terminal at Rich-mond, requiring 1,300 tons of steel, has been placed in Pittsburg. The Boston and Maine has put out an inquiry for 1,700 tons of bridge work. The Bridge Builders Society reported January con-tracts amounting to 111,000 tone, but ad-ditional orders for 28,000 tone not officially confirmed were placed last month Merchant sales of pig iron last week aggregated 80,000 tons for domestic shipments, with prices from 50 cents to \$1 a ton higher in the South and East. Wrought from steel hipe is up \$4 and blue

INDUSTRIAL NEWS

annealled sheets \$5 a ton. Ferro alloys

POULTRY, DRESSED—Market quiet. A few delayed lots are coming in, but many shipments due during last week are still out. Fresh turkeys in light supply and fancy grades firm, but most receipts of undertable quarty. Fakey soft meated chickens scarce and firm, but correc and staggy lots slow and fregular. Unfrozen fowls have said readily at firm prices, but frozen forts have had to be shaded. Cappens selling slowly. Squabs dull, Frozen pointry quiet and while prices are unchanged some holders are showing more anxiety to sell.

PUBLIC UTILITY NEWS.

PUBLIC UTILITY NEWS.

Cars reported to arrive, seventeen not expected in time to be unloaded, Unloaded eight cars, with five cars in but held on tracks. Fowls selling slowly being freely offered at 25c, far, no presulting cheeks at 25c, far, no presulting cheeks at 25c, far, no presulting cheeks at 25c, far, no presulting for everage iots, but selected small would commend material promiting. Other live poultry shows little change.

PROVISIONS—Fork firm; mess, \$335, 23.55, family, \$3.95, family, \$ WALKILL VALLEY ELECTRIC LIGHT & POWER CO.—Reports franchises in Montgomery and Crawford, Orange Co., N. Y. have been approved by up-State Utable Service Commission, objection of Sentral Hudson Sas & Electric Co. to approval of franchise in Montgomery not seing sustained.

EXPORTS AND IMPORTS—Exports reported at N re York Custom House yesterday \$5,682.385; imports, \$4,170,343. Exports for the week \$16,274.743; imports.

MANUFACTURING FALLS OFF.

Gain Over January, 1916. Manufacturing in this State dropped off slightly last month. There were 1 per cent, fewer employees engaged in the fastories, and the amount of wages decreased 2 per cent, both comparisons

per cent, in the number of employees and 61 per cent, in volume of wager.

MISCELLANEOUS NEWS.

HARITS, FORBES & CO.—Purches of \$769,000 City of Portland, Me. municipal i per cent, bonds due 1927, which they are offering to investors to yield 2.75 HUGHES & DIER-Members of Phila-delphia Stock Exchange, by opened of-nces in 115 Broadway to all in invest-ment securities.

Slight Drop in January, but Big

being with December. The clothing group was the only one to show a gain in employees and wages, while eight of the groups showed decreases in employees and wages, cording to the reports made to the bureau of statistics and information of the State Industrial Commission, whose

Size CATHEDRAL PARKWAY (116th Street near Breadway).—To subject 5 rooms and bath; all oviside, north and south exposure; above adjacent buildings; can be seen day or evening. J. P. HALLMAN.